

Job Title: Technical Sales Estimator
Reports to: Fabrication Commercial Manager
Department: Special Projects
Hours of work: **Week 1:** Mon – Fri : 8am – 5pm.
Week 2: Mon – Thurs : 8am – 5pm. Fri: 8am – 2pm.



Are you an engineer with a knack for sales and estimating? Do you have the technical expertise to turn customer drawings into detailed, accurate quotes? If so, WEC Group Ltd, a leading and multi-award-winning engineering firm in the North West, is looking for you!

Established for over 40 years, we're seeking an experienced and enthusiastic Technical Sales Estimator to join our Special Projects division in Darwen.

Why join WEC Group?

At WEC Group, we value innovation and dedication. This role is a perfect fit for a motivated and dynamic engineer who thrives in a fast-paced environment. You'll have the chance to work on exciting projects, lead a team, and directly influence our growth and success.

Key Responsibilities:

- **Detailed Quotations:** Generate precise manufacturing cost estimates from customer drawings.
- **Project Management:** Monitor delivery lead times and coordinate sub-contract support.
- **Costing & Routing:** Develop comprehensive labor and material costing, creating full routing information.
- **Supplier Liaison:** Engage with sub-contract suppliers as needed.
- **Quotation Management:** Input all data into the system to produce full quotations for the sales department.
- **Customer Interaction:** Monitor enquiries, engage directly with customers and end users, and resolve queries.
- **Internal Collaboration:** Work closely with internal departments to expedite progress.

What we're looking for:

- **Experience:** Time-served/shop floor experience in fabrication and/or multi-disciplined engineering.
- **Customer Engagement:** Ability to have technical discussions and sell WEC's capabilities.
- **Technical Expertise:** Understand RFQs and technical drawings, providing practical design guidance.
- **Sales Skills:** Experience in sales, business development, and account management.
- **Leadership Potential:** Ability to manage and grow a team of estimators.

- **Technical Proficiency:** Read fabrication drawings and complete complex quotations accurately.

Location

WEC Group Ltd, Springvale House, Springvale Road, Darwen, Lancashire, BB3 2ES

Perks and Benefits



Profit Share



Healthcare & Wellbeing Scheme



Employee Benefit Loans (FairQuid)



Cycle To Work Scheme



Refer A Friend Scheme



25 Days Holiday + Bank Holidays



Expression Of Wish (Death In Service)



Discounted Local Gym Membership



Company Pension



Discounted Attractions

Ready to apply?

If you're ready to take on a challenging and rewarding role in a thriving engineering company, we want to hear from you! Send your CV to our Recruitment team at recruitment@wecl.co.uk or by post to:

WEC Group Ltd

Springvale House, Springvale Road,
Darwen, Lancashire, BB3 2ES

Join WEC Group Ltd and be part of a team where your technical skills and sales acumen can shine!